



A REPLACEMENT CALL TODAY

# KEEPS TOMORROW'S REPAIRS AWAY

*AC Replacement—How Do  
You Know When It's Needed?*



*Where Good Service Never Goes Out of Style*

# GET YOUR AC INSTALLED WITH TIMO'S

## AC Replacement—How Do You Know When It's Needed?

After taking a quick stroll outside, soaking up some much-needed vitamin D, and grabbing the mail, you plop back down on the couch with your attention fluctuating between the action movie that's on TV and the mail that you're flipping through.

A few credit card applications—shred; a thank you letter from the wedding that you attended last month—add that to the refrigerator door; and your monthly water and electricity bills—the usual.

Contemplating which bill to open first, you find yourself confidently choosing the electricity bill. After three months of soaring bills, you made a notable effort this month to be more energy efficient.

As one of the most action-packed scenes of the movie plays out, you unfold the utility bill. Some loud noises spew from the TV and your attention zones in, with your eyes widening and your jaw dropping. You stare in disbelief, but you aren't staring at the TV.

**An outrageous electric bill, again. How is this possible?**

Befuddled, you call the electricity company to see if there's been a mistake. But to your dismay, the bill is accurate.

That's where Timo's Air Conditioning & Heating team steps in—using our expertise to accurately determine why you're overpaying for your utilities, and whether your unit is in need of a replacement or a repair.

### TIMO'S AC INSTALL TIPS:

#### Intro

#### Signs

- Unit Age
- Repair Frequency
- Energy Bills
- Temperature
- Improperly Sized Unit
- Other Indicators

#### Conclusion



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## Look For The Signs

Whether it's your everyday, personal energy habits that need to be reevaluated, or a problem stemming from the depths of your AC unit, you're certain that a change needs to occur.

Before calling an expert to evaluate your unit's need for a replacement or a repair, look for these telltale signs that can preemptively prepare you for the possibility of a replacement.



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## An Aging Unit

The age of an air conditioning unit is a clear replacement indication.

Though most units function efficiently for up to 15 years, our experts highly suggest replacing—or beginning the replacement research process—when your unit approaches 10 years old.

Think about the extent that technology alone has advanced over the last 10 years. When you put that in perspective, it becomes quite clear that the smartest way to save on your utility bills is to replace an aging, inefficient AC unit with a newer, more energy efficient system. In fact, the Department of Energy reported that a new system installation could save you anywhere from 20% to 40% in energy costs.



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## Unit Is In Need of Frequent Repairs

Are you calling to schedule a repair for your air conditioning unit more times in a year than you are calling to schedule a dentist appointment?

Well, it may be time to reevaluate the status of your air conditioning unit.

Repair costs can really add up, and if your unit is on the older side of the spectrum, then it doesn't necessarily make sense to imp the aging system along. Instead, save yourself the constant stress and look into investing in a newer unit.



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## Energy Bills Are on the Rise

Are you consistently overpaying on cooling costs?

If you are conscientious of your energy usage and are still experiencing high energy bills, then something is most likely wrong with your AC unit. Looking at the unit's age and its overall condition may help to conclude whether a replacement is necessary, in order to continually save money, month after month.



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## Temperature Inconsistencies

Your living room is roasting hot, yet when you're in your bedroom, you find yourself barricading your body with a mountain of blankets when you climb into bed.

These dramatic temperature changes are a sign of hot and cold spots, which make for an uncomfortable and inefficient home environment. Though there are possible quick fixes to these temperature inconsistencies, such as closing blinds or sealing cracks around your home, the long-term solution stands in the reevaluation of your HVAC system to determine whether there's a need for a unit replacement or repair.



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## Homes Have Outgrown Their System

As your family grew, so did your home.

Whether there were renovations, additions or other home improvements made, you've noticed that your home isn't staying as cool as it used to. Just as your home reaches a comfortable temperature, someone opens a window or door, and the indoor temperature instantly plunges right back to its pre air-conditioned state.

To obtain an ideal home environment, it's essential to have a properly sized HVAC unit installed in your home. An oversized unit leaves a home feeling too humid, while an undersized unit struggles to meet the home's cooling needs. As a home grows and changes, the cooling unit must alter with it.



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## Other Indications That it's Time for a Replacement

There are additional non-unit-specific reasons to opt for a replacement. These include:

- Manufacturers and utility companies are offering incentives. Units are pricey. Though your unit does not need to be replaced, you may enjoy significant savings by scheduling a replacement now if it is an older unit and a great offer arises.
- Interest rates are low. So, if your unit is approaching the end of its lifespan and a deal that's too good to pass up arises, it's time to take the leap and invest in a new system.



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## Out With the Old, In With the New

Your unit is over ten years old, you're frequently calling for repairs, and your home is unable to reach a comfortable temperature, let alone retain any sort of consistent temperature from room to room. It's time to take the leap and replace your unit.



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## Need an AC Replacement or Repair?

### Contact Timo's Air

Timo's Air Conditioning & Heating has a team of experts that have the expertise to troubleshoot and diagnose the root of the cooling problem, and then suggest an educated solution based upon your budget and home comfort objectives. Even more, our team will evaluate each situation individually and will only recommend a replacement if repairing the unit is not financially prudent.

Contact our team today to discover how you can increase your home's efficiency while decreasing your electricity bill.



**TO LEARN MORE,  
GIVE US A CALL AT  
760.770.4357 TODAY.**



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